
4-STEP METHOD

by SBJ Consulting

CONDITIONS

1. Your input is paramount in order to complete & deliver the project in due time and achieve optimum efficiency down the road.
 2. Under normal circumstances with all data, documents, and input at hand the 4-step method may be completed in approximately 10-days.
 3. The 4-STEP METHOD is priced on a per rental unit base starting at 300€ per unit. Additional units may be added pending the following parameters:
 - a. all units within our 4-STEP METHOD agreement should be of the same type, with similar facilities and layout, and located within the same geographical area.
 - b. each additional unit is invoiced as follows:
 - i. one rental unit 300€
 - ii. two rental units 500€
 - iii. three rental units 650€
 - iv. four rental units 750€
 4. The price includes ALL tasks and services described in each one of the four steps.
 5. In order to complete the 4-step method, the purchase of an online 3rd party PMS - property manager system - is mandatory. While there are many PMS software solutions available, I wouldn't want to suggest something I'm not sure about! The best software for your property is the one that fits your specific business model and budget. If you are looking for my professional guidance on what you really need, how to choose it, install it and use it, allow me to recommend the German made Smoobu software. Over the years I have been extremely satisfied with Smoobu, offering you professional plans starting at 25 US\$ a month - www.smoobu.com
 6. Additional third party software and or applications (payment module, online damage deposit handler, business mail box, etc.) needed in order to complete certain tasks are not included in this offer.
 7. Prices for third party softwares and or applications may vary according to brand, number of units, performance and content. I'll be more than happy to source you the best fit.
 8. If you decided to purchase my 4-STEP METHOD as a revitalisation/optimalisation service for your existing short-term rental business, the softwares and or applications in place, such as but not limited to: PMS, website, payment module, etcetera, will remain in place. The 4-STEP METHOD tasks and services will remain as described in each of the four steps. It is hereby understood that a comprehensive and systematic review of ALL applicable strategies and parameters past and present are to be meticulously analysed in order to meet all standards.
 9. Published prices are inclusive of EU imposed VAT.
 10. In order to initiate our 4-STEP METHOD agreement, a 50% downpayment is requested. The remaining 50% will be requested at the time of project hand-over.
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All payments by wire transfer to:
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